

Laura A. Paul

Research Agricultural Economist
Resource and Rural Economics Division, Rural Economy Branch
U.S. Department of Agriculture, Economic Research Service

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APPOINTMENTS

Research Agricultural Economist, U.S. Department of Agriculture, Economic Research Service, Resource and Rural Economics Division, Rural Economy Branch (2022-present)

Postdoctoral Researcher, University of Delaware, Department of Applied Economics and Statistics and Center for Experimental and Applied Economics (2019-2022)

Postdoctoral Fellow, Center for Behavioral and Experimental Agri-Environmental Research (2019-2022)

Research Assistant, University of California, Davis, Agricultural and Resource Economics Department (2013-2019)

Research Assistant, Duke University, Economics Department and Nicholas School of the Environment (2011-2013)

EDUCATION

Ph.D., Agricultural and Resource Economics University of California, Davis (2019)

M.S., Agricultural and Resource Economics University of California, Davis (2017)

M.A., Economics Duke University, Durham, North Carolina (2013)

A.B., Economics, Kenyon College, Gambier, Ohio (2011)

JOURNAL PUBLICATIONS

8. Wallander, S., **L.A. Paul**, R. Iovanna, P.J. Ferraro, K.D. Messer. “Behavioral Nudges in Conservation Auctions: A Field Experiment with U.S. Farmers” Forthcoming at *Food Policy*.
7. Li, T., **L.A. Paul**, K.D. Messer, H. Kaiser “It’s All Relative: Consistent Marginal Effects with Willingness to Pay and Willingness to Accept Framing in Experimental Auctions” Forthcoming at *Applied Economics*.
6. P. Dineva, C. McGranaghan, L.H. Palm-Forster, **L.A. Paul**, K.D. Messer, A.R. Siders. “Promoting Spatial Coordination in Flood Buyouts in the United States: Four Strategies and Four Challenges from the Economics of Land Preservation Literature” *Natural Hazards Review* Vol. 24, No. 1. <https://doi.org/10.1061/NHREFO.NHENG-1564> (Authorship alphabetical)

5. Malacarne, J.G., **L.A. Paul**. 2022. “Do the Benefits of Better Management Practices on Consumption Outcomes “Dry Up” in the Presence of Drought? Evidence from East Africa.” *Food Policy*, Volume 113, <https://doi.org/10.1016/j.foodpol.2022.102332>
4. **Paul, L.A.**, M. Kecinski, K.D. Messer, O. Savchenko. 2022. “Nudge or Sludge? An In-Class Experimental Auction Illustrating How Misunderstood Scientific Information Can Change Consumer Behavior.” *Applied Economics Teaching Resources* Volume 4, Issue 1. <https://doi.org/10.22004/ag.econ.320046>
3. **Paul, L.A.**. 2021. “Heterogeneous and conditional returns from DT maize for farmers in Southern Africa.” *European Review of Agricultural Economics*, Volume 48, Issue 5, Pages 1224- 1248. <https://doi.org/10.1093/erae/jbab040>
2. Parsons, G., **L.A. Paul**, K.D. Messer. 2021. “Demand for an Environmental Public Good in the Time of COVID-19: A Statewide Water Quality Referendum.” *Journal of Benefit-Cost Analysis* Volume 13, Issue 1, Pages 107 - 119. <https://doi.org/10.1017/bca.2021.14>.
1. Weigel, C., **L.A. Paul**, P.J. Ferraro, K.D. Messer. 2020. “Challenges in Recruiting U.S. Farmers for Policy-Relevant Economic Field Experiments” *Applied Economics Policy and Perspective* Volume 43, Issue 2. <https://doi.org/10.1002/aep.13066>

Under Review:

2. **Paul, L.A.**, C. McGranaghan, P. Dineva, A.R. Siders, L.H. Palm-Forster, K.D. Messer. “Addressing Coordination Problems in Residential Buyouts: Experimental Evidence for Managed Retreat in the Face of Climate Change-Related Threats.”
1. Boucher, S., M.R. Carter, T.J. Lybbert, J.G. Malacarne, P. Marennya, **L.A. Paul**. “Bundling Stress Tolerant Seeds and Insurance for More Resilient and Productive Small-Scale Agriculture.” NBER Working Paper No. 29234 (Authorship alphabetical)

SELECTED PRESENTATIONS

- 2023 Agricultural and Applied Economics Association Annual Meeting, Washington, DC
North American Regional Science Council Annual Meeting, San Diego, CA
Northeast Agricultural Resource Economics Association Annual Meeting, Annapolis, MD
- 2022 Agricultural and Applied Economics Association Annual Meeting, Anaheim, CA
North American Regional Science Council Annual Meeting, Montreal, Canada
Northeast Agricultural Resource Economics Association Annual Meeting, Mystic, CT
- 2021 Agricultural and Applied Economics Association Annual Meeting, Austin, TX
European Association of Agricultural Economists Congress, Virtual
Northeast Agricultural Resource Economics Association Annual Meeting, Virtual
- 2020 University of Delaware College of Agricultural and Natural Resources 2020 Research Symposium
- 2019 Markets, Risk and Resilience Innovation Lab at USAID, Washington, D.C.
- 2018 UC Davis Agricultural and Resource Economics Department Seminar, Davis, C.A.
Agricultural and Applied Economics Association Annual Meeting, Washington, D.C.
- 2017 Agricultural and Applied Economics Association Annual Meeting, Chicago, IL.
UC Davis Gifford Seminar Series, Davis, C.A.
- 2013 Agricultural and Applied Economics Association Annual Meeting, Washington, D.C.